Media Package



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Introduction

Life Happens Outdoors is a UK-based adventure travel tour operator with a main focus on mountaineering, hiking, and trekking. We have been in the industry as a collective since 2017, and since then, have operated over 300 successful expeditions on 5 continents.

The majority of our community members are typically high networth individuals holding senior positions at global corporations residing in the GCC region. Our B2B efforts have resulted in securing two major corporate accounts in the last 6 months since we started our Business Partnerships program. Our retainment rate is close to 70%, with returning members often booking up to 3 adventures per year with us.







Previous Clients and Partners

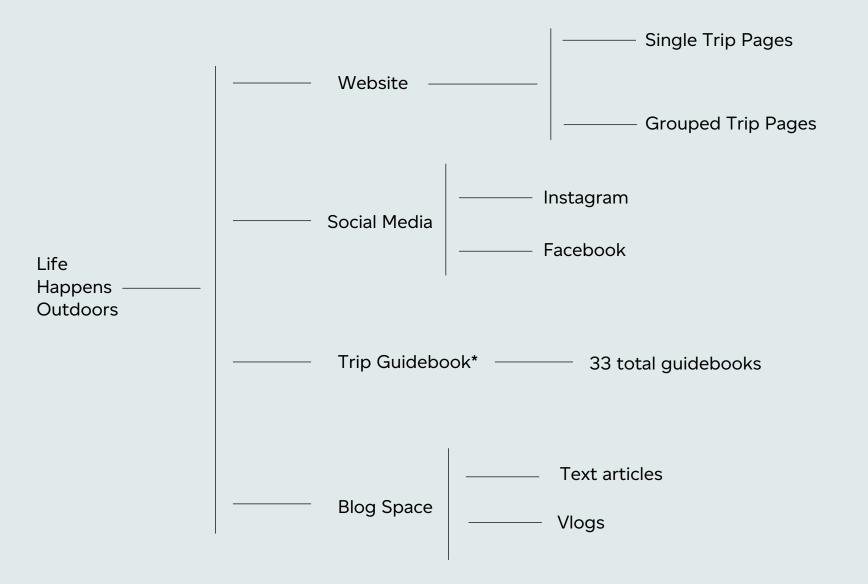






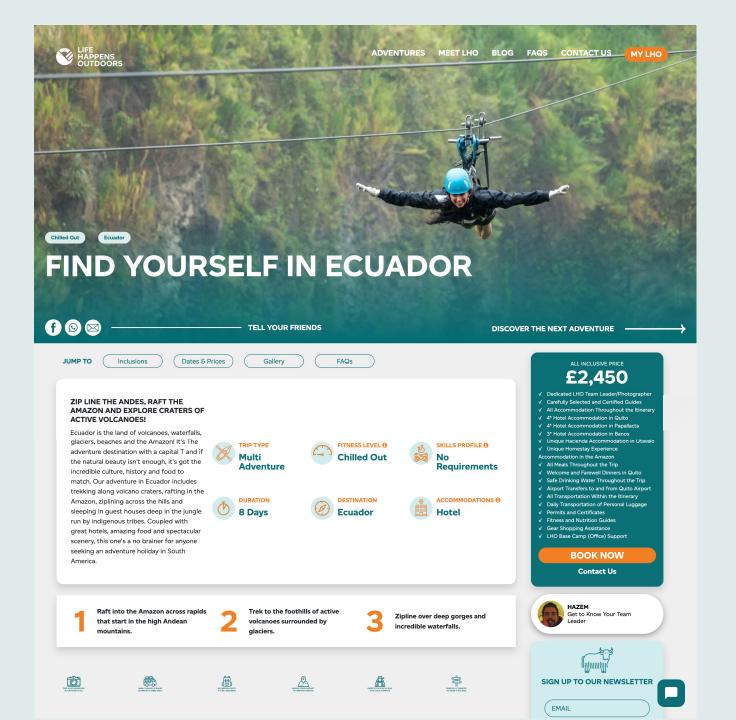


Asset Map

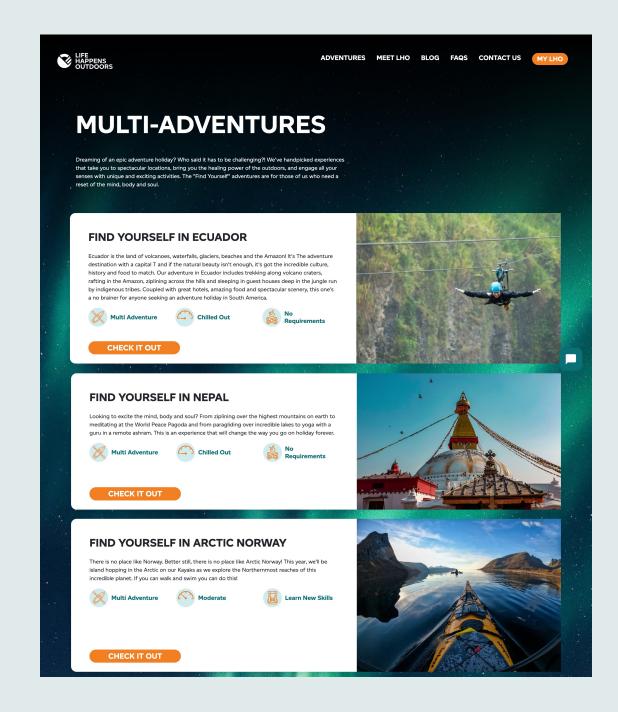


^{*} Guidebooks are digital booklets that contain all the information regarding an adventure experience, from a detailed itinerary and gear list, to weather expectations and cultural highlights in the destination country.

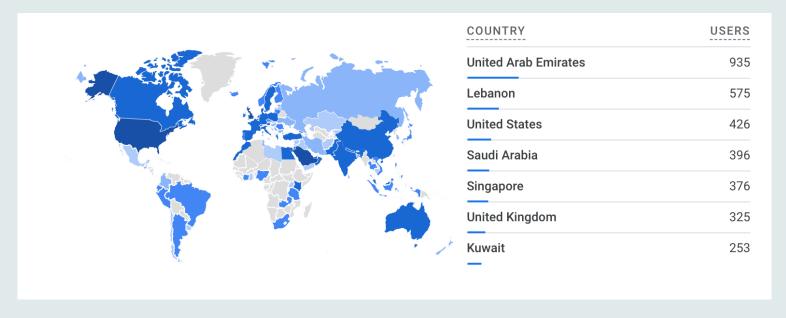
Single Trip Page Example

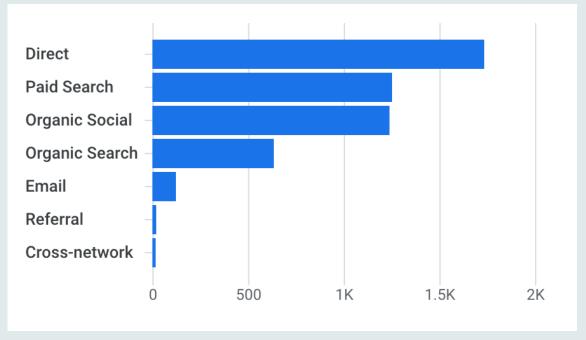


Grouped Trip Page Example



Website Metrics





Average engagement time 1m 14s

Event count

41K

Users

5.2K

Results are from August 15, 2023 to September 15, 2023

Reach ①

459,919

Accounts reached

Followers 9,894

Non-followers 450,025

Reels 248K

Posts 7.8K

Stories 4K

Videos 1 102

Followers Non-followers

Socials Metrics

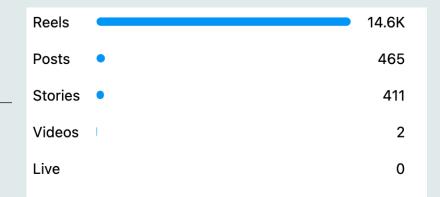
Engagement ①

12,511

Accounts engaged

Followers 1,501

Non-followers 11,010



Results are from August 15, 2023 to September 15, 2023

Customer Profile

of 3000GBP or 3650 USD or 13,400 AED 1 minute and 14 seconds is the average time spent on the website per user Senior level and middle management corporate positions 60% are residents of the UAE 65% are female

Customers spend an average

Customer Habits

- Customers typically spend 1200 GBP or the equivalent of 1500 USD or 5,500 AED on gear upon purchasing one of our adventures.
- They typically spend 300 GBP + or the equivalent of 365 USD or 1,340 AED on travel insurance.
- They also spend an average of 500 GBP or the equivalent of 610 USD or 2,235 AED on round-trip flight tickets.
- Customers seek our expert advice on gear, flights, and extra accommodation for the
 experience upon booking one of our adventures. We will often accompany a customer to shop for the right gear when they are residing in the UAE, Kuwait, Qatar, Saudi Arabia, and Egypt.
- Customers are more often than not fitness enthusiats or full blown athletes. They will often increase their spending on training and fitness gear upon returning from one of our adventures.

Customer Habits Real-life Examples

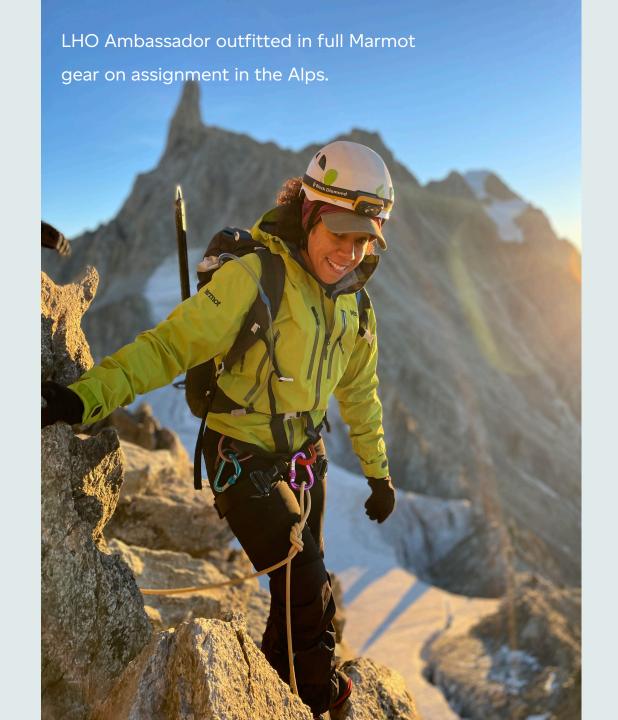


Community members outfitted in Marmot and Icebreaker gear recommended by LHO Team Leaders.

Customer Habits Real-life Examples



Customer Habits Real-life Examples



Our advertisement packages give you access and exposure to our high networth, loyal community members and to our prospects equally, utilizing all our assets for maximum value to your brand.

Packages

Package	Website	Social Media	Guidebook
Bronze	X	1 sponsored Ad	1 full page spread in 1 guidebook of choice
Silver	X	2 sponsored Ad	10 full page spreads
Gold	1 single trip page	3 sponsored Ads	20 full page spreads
Platinum	1 grouped trip page	3 sponsored Ads	33 full page spreads

Our media packages are priced in a way that gives you the most possible return on every pound you spend.

Rate Card

Package	Duration	Price	Exclusivity
Bronze	1 month	3000 £	4500 £
Silver	2 months	5000 £	6500 £
Gold	1 quarter	8000 £	10,000 £
Platinum	1 quarter	12,000 £	15,000 £



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